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Taiwan

Grain and Feed

Another Successful Rice Tender 2005

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Report Highlights:

Taiwan awarded a public tender for 17,000 tons of medium grain rice to a U.S. supplier on November 2. Tenders for smaller quantities of other types of rice failed because of ceiling price issues. This is the second successful tender since rice prices exceeded Taiwan's calculated ceiling price earlier this year, causing several tenders to fail. As of today, Taiwan has contracted 45 percent of its public sector rice quota for 2005, and 12 percent of the total quota amount has been delivered to Taiwan.

Includes PSD Changes: No
Includes Trade Matrix: No
Unscheduled Report
Taipei [TW1]
[TW]

Tender for 17,000 tons of Medium Brown Rice Succeeded

On November 2, Taiwan awarded a tender for 17,000 tons of medium grain brown rice to a U.S. supplier at NT\$17,247/mt or \$514/mt. The tender went smoothly. With four participants competing, the tender was completed in one round of bidding. This is the second successful tender since several tenders failed earlier this year due to ceiling price issues. This tender follows the successful October 20th tender for 10,000 tons (reported in TW5042). Unfortunately, tenders for 3,000 tons of long grain brown rice and 600 tons of milled glutinous short grain rice failed due to bid prices that exceeded the ceiling price. The primary supplier of long grain brown rice to Taiwan is Thailand. (Exchange rate on November 2 is \$1 to NT\$33.58.)

Taiwan has contracted for 45 percent of its public sector rice quota as of November 2. The United States has captured 92 percent of public sector rice imports so far this year, and Thailand has the remaining 8 percent. See the following two tables for public rice tender results and schedules.

Table 1 - 2005 Public Sector Rice Contracts

Public Trade	Metric Tons	Market Share
U.S.A.	39,356.5	91.94%
Thailand	3,450.0	8.06%
Others	0.0	0.00%
Grand Total	42,806.5	100.00%
Quota Fill Rate	45.50% of 94,068 mt	

Note: Brown Rice Basis

Milled rice is converted to Brown Rice at 1:1.15

Table 2 – Results and Tender Schedules for 2005 Public Imports

Tender Number	Quantity/Type/Price	Date	Awarded by Origin
Milled Glutinous Long: GF4-930302 For 3,000 mt (3,450 mt on brown)	1,050 mt milled glutinous long was awarded at NT\$12,499/mt (\$390/mt); 1,950 mt milled glutinous long at NT\$12,828/mt (\$400/mt). (Exchange rate: \$1 to NT\$32.03)	December 28, 2004	Glutinous long –Thailand Glutinous long –Thailand
Medium Brown: GF4-940046 for 12,000 mt	12,000mt medium brown was awarded at NT\$10,554.4 (\$335). (Exchange rate: \$1 to NT\$31.50)	April 25, 2005	Medium brown -USA
Milled Glutinous Short: GF4-940056 For 1,000 mt (1,150 mt on brown)	The tender failed because of the bid prices exceeded the ceiling price. Only one participant submitted the bid and the lowest bid prices offered was NT\$25,730/mt (\$817). (Exchange rate: \$1 to NT\$31.50)	April 26, 2005	Glutinous short-canceled
Medium Brown: GF4-940139 for 17,000 mt Medium Brown: GF4-940140 for 20,000 mt Milled Glutinous Short: GF4-940141 for 3,000 mt (3,450 mt on brown)	Both two tenders for medium brown failed because of the bid prices exceeded the ceiling prices. The lowest bid prices offered were at NT\$17,424.7/mt (\$535/mt) for GF4-940139 and NT\$17,063/mt (\$524/mt) for GF4-940140. 310 mt (356.5 mt on brown) milled glutinous short was awarded at NT\$24,841.2/mt (\$762/mt) (Exchange rate: \$1 to NT\$32.58)	September 7, 2005	GF4-940139 was reissued for October 7. GF4-940140 was rescheduled for September 27. Glutinous short – USA (Partially completed)
Medium Brown: GF4-940140-1 for 20,000 mt Milled Glutinous Short- GF4-940141-1 for 2,690 mt (3,093.5 mt on brown)	Both tenders failed because of bidding prices exceeded the ceiling prices. The lowest bid prices offered were at NT\$16,967/mt (\$510/mt) for medium grain and NT\$26,600/mt (\$799/mt) for milled glutinous short. (Exchange rate: \$1 to NT\$33.27)	September 27, 2005	Tenders were rescheduled for October 11, 2005
Medium Brown: GF4-940157 for 17,000 mt (Participants were allowed to submit a bit as small as 2,00 mt or as large as 17,000 mt) Long brown: GF4-940158 for 3,000 mt	The medium brown tender failed because of the bid prices exceeded the ceiling price. The lowest bid price offered was at NT\$17,563/mt (\$528/mt). (Exchange rate: \$1 to NT\$33.26) The long grain tender failed due to kernel length specification.	October 7, 2005	Tenders were rescheduled for November 2, 2005
Medium brown: GF4-940140-2 for 20,000 mt Milled glutinous short: GF4-940141-2 for 2,690 mt (3,093.5 mt on brown)	Both tenders failed the third time because of the bids exceeded the ceiling prices. The lowest bit prices offered were at NT\$17,248/mt (\$518/mt) for medium brown and NT\$26,368/mt (\$793/mt). (Exchange rate: \$1 to NT\$33.23)	October 11, 2005	TBD GF4-940141-3 for 600 mt was rescheduled for November 2, 2005
Medium brown: GF4-940166 for 10,000 mt	10,000 mt of medium brown was awarded at NT\$17,511/mt (\$520/mt). (Exchange rate: \$1 = NT\$33.67)	October 18, 2005	Medium brown: USA

Medium Brown: GF4-940157-1 for 17,000 mt (Participants were allowed to submit a bit as small as 2,00 mt or as large as 17,000 mt)	17,000 mt of medium brown was awarded at NT\$17,247/mt (\$514/mt).		Medium brown: USA
Long brown: GF4-940158-1 for 3,000 mt	GF4-940158-1 failed the second time because of the bids exceeded the ceiling price. The lowest bit prices offered was NT\$15,359/mt (\$457/mt)	November 2	To be re-scheduled
Milled glutinous short: GF4-940141-3 for 600 mt (690 mt on brown)	GF4-940141-3 failed the fourth time because of the bids exceeded the ceiling price. The lowest bit price offered was NT\$26,868.5/mt (\$800) (Exchange rate: \$1 = NT\$33.58)		To be re-scheduled
2005 Total Quota	As of November 2, 45 percent of the 94,068 ton public rice quota had been tendered while 16 percent has been imported.		